

Garrison Wynn Program Guide

Difficult people

Know-it-all-experts

Everybody knows something

How to be right without making other people wrong

The truth about trust

How well do we listen?

Making sure people feel heard

- Resistance
- The advantage

Getting people to listen to you

- Sincerity
- Multiple solutions
- Repeatability

The power of positioning

Believability

The research: What the most successful have in common

- Clarity and value
- Relationships and understanding
- Simplicity and focus

Change is not the problem

We have a choice

Never forget your true value

If you would like to purchase a CD of this program, ask Garrison
For additional information go to www.wynnsolutions.com



Garrison Wynn

888.833.2902

Fax: 713.524.3636

E-mail: garrison@wynnsolutions.com

Web site: www.wynnsolutions.com